













VALAMAR VISION, MISSION AND MAIN INFORMATION



LEADING TOURISM COMPANY

1 BILLION € TOTAL INVESTMENTS

1 MILLION GUESTS PER YEAR

8 DESTINATIONS

7,500 EMPLOYEES

38 HOTELS & RESORTS

15 CAMPING RESORTS

5 BRANDS

REVENUES 2022 325MN €

OUR VISION:

PERFECT HOLIDAY, EVERY DAY, FOR EVERY GUEST

OUR MISSION: LEADER IN HOLIDAY TOURISM

To be the leader in leisure tourism and to create authentic guest experiences in partnership with our tourist destinations.

EMPLOYEES AND GUESTS ALWAYS COME FIRST

To develop a stimulating corporate culture where guests and employees come first.

AN ADDED VALUE FOR ALL STAKEHOLDERS

To deliver added value for shareholders through corporate responsibility

by promoting sustainable development and supporting local communities.

OUR CORE VALUES

WELCOMING

We make our guests feel welcome and highly appreciated.

AMBITIOUS

We set ourselves challenging goals and strive for excellence in everything we do.

RESPONSIBLE

We are a trustworthy business partner and a caring employer dedicated to the local community and the environment.

INNOVATIVE

We engage in collaborative innovation to improve our performance, stay alert and open to change.

PROUD

We take pride in our destinations and in being part of the successful Valamar family.





CLIMATE CRISIS

- COP21 / IPCC goal of 2 °C temperature increase by 2100
- The world is at +1.2 °C already
- +1.5 °C = extreme weather incidents, 150m+ climate refugees, increase of sea levels and food shortages
- Global temperatures will rise by 2.5 to 2.9 °C by 2100





SOCIAL CHALLENGES

- Labor market is changing
- Aging demographics
- New generations / different expectations
- Social tensions / widening gap between rich and poor





TRUST

- Trust in **business**
- Trust in **leaders**
- Transparency, values & ethics
- Good governance



78%

OF OUR GUESTS SAY THAT SUSTAINABILITY IS IMPORTANT TO VERY IMPORTANT IN DAILY DECISIONS ON WHAT AND WHERE TO BUY

66%

OF OUR GUESTS SAY THAT SUSTAINABILITY IS IMPORTANT TO VERY IMPORTANT WHEN PLANNING A HOLIDAY

50%

OF OUR GUESTS CHECK WHETHER THE ACCOMODATION PROVIDER IS RESPONSIBLE AND



*Guest SUSTAINABILITY survey (who have been at least twice in Valamar)

VALAMAR ESG STRATEGY GREEN HOLIDAY





2025 MAIN GOALS



VALAMAR ESG STRATEGY 2023-20257 INITIATIVES





PROTECT THE CLIMATE

ENERGY

- Reduce energy use
- Reduce GHG emissions
- CO2 absorption by trees/forests
- Produce own renewable energy

TAKE CARE OF THE ADRIATIC, BIODIVERSITY & FOOD

ADRIATIC

Measure to protect the Adriatic and its biodiversity

BIODIVERSITY

 Reforestation and 80,000 trees program

LOCAL SUSTAINABLE FOOD

- · Source from local food suppliers
- · Source sustainable seafood

ENSURE RESPONSIBLE WATER & WASTE MANAGEMENT

WATER

- · Reduce water consumption
- · Reuse water

WASTE

- · Reduce landfill waste
- · Reduce plastic use
- Separate&recycle waste

- Returning seasonal employees
- Better remuneration than national and industry average

FMPOWFR

EMPLOYEES

- Education & training
- Local employees & diversity
- Health & safety

- Investing into tourism
- Promoting local culture and sports

DEVELOP OUR

DESTINATIONS

 Involvement in local communities

infrastructure

- Supporting education institutions
- Partnering with local enterprises

RESPONSIBLE GOVERNANCE

- Implement relevant certifications
- Responsible supp.
- Corporate gov.

COMMUNI-CATION

- Brand sustainability
- Sustainability communication to guests through visuals in properties



(E)NVIRONMENT **E**

7 GOALS

- Protect the Climate
 Carbon neutrality (Scope 1&2) by 2025
 15 % solar electricity
- Adriatic Sea & Coast
 Highest sea water quality
 Reforestation & 80,000 trees program
- Waste recycling rate better than EU average
 Low water withdrawal intensity (0,55 m3/occ.room)
- Zero single-use plastics

Activities 2023:

- Finalizing the first eco-resort in Croatia Valamar Amicor Green Resort
- Scope 3 according to the "Green house gas protocol"
- Sustainable suppliers
- Sustainable building and investment standards
- Sustainable seafood project with WWF
- 8.000 new trees in Croatia
- Waste management, biocomposting and waste reduction
- Single-use plastic free resorts in premium segment
- Digital replacing paper
- Electric car charging stations infrastructure





- Domestic Employee share of 70 %
- Local Food share of 80 %
- 3. Destination/ Social investments 50 m €

Activities 2023.

- Over 10 million euros invested in 2022
- Focus on employees, +20 mn EUR in 2023
- Top Employer status "No. 1 for a Reason"
- Returning seasonal employees
- Expanding education programs
- Valamar Staff house investments
- Childcare for employees
- 1000 Days on the Adriatic

All you can holiday





GREEN HOLIDAY COMMUNICATION: IT'S IN OUR NATURE





GREEN HOLIDAY

– Valamar brand
for sustainability
Slogan: It's in our
nature













- ✓ Green holiday branding across all communication channels
- ✓ Implement narrative through all customer touch points, in properties and online
- ✓ Integration into commercial website
- ✓ Digital marketing
- ✓ ESG Corporate communication











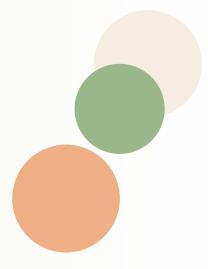












VALAMAR ESG HIGHLIGHTS 2022



ZeIEN CERTIFICATE

FOR USING ELECTRICITY ENERGY FROM RENEWABLE **SOURCES (90%)**

70%

DECREASE IN CO2E INTENSITY (VS.2015 BASELINE)

FINANCIAL TIMES CLIMATE LEADER

COMPANY (TOP 30 IN EUROPE)

6% OF SOLAR **ELECTRICITY**

PRODUCED IN OUR

PROPERTIES

GREEN PRIX NATIONAL AWARD FOR



3.100 TREES

PLANTED THROUGH GUEST

274 TREES PLANTED IN

EMPLOYER IN

78%

87%



NATIONAL AWARDS

80T REDUCTION IN FOOD WASTE

ESG STRATEGY

TRAVELIFE

EU ECOLABEL

98%

14001 & ISO 50001

15 BLUE FLAG

VALAMAR AMICOR GREEN RESORT 1ST ECO RESORT



Thank you

